

Ch2 Regression

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2 Subsection

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A.1 Simple Linear Regression (Advertising Data)

Advertising.csv from ISLR web site. 4 variables are recorded.

Sales

TV

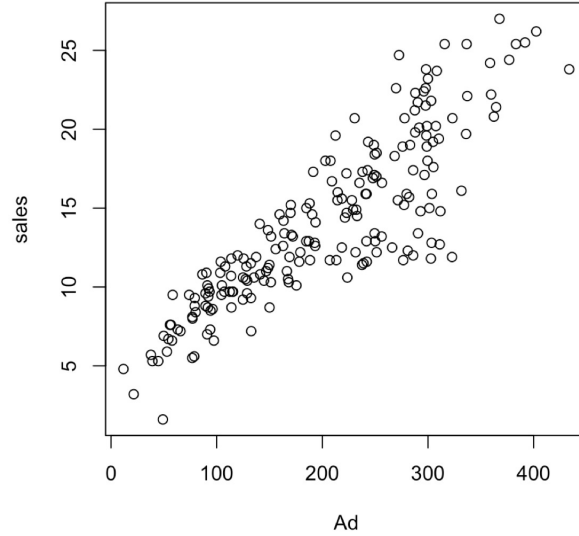
radio

newspaper

- Let $Ad = TV + radio + newspaper$ (Total Spending)
- Then we are thinking:

$$Sales = f(Ad)$$

A.2 Scatterplot



A.3 Questions

1. Is there a relationship between advertising budget and sales?
2. If so, what is the form of the relationship?
3. How strong is the relationship between advertising budget and sales?
4. How accurately can we estimate the effect?
5. How accurately can we predict future sales?

A.4 SIMPLE LINEAR REGRESSION

Simple Linear Regression

A.5 SLR

- There must be a relationship between Y and X .

$$Y = f(X) + \epsilon$$

- Assumes that $f(\cdot)$ is a linear function, and there is an normally distributed error term

$$Y = \beta_0 + \beta_1 X + \epsilon, \quad \epsilon \sim N(0, \sigma^2)$$

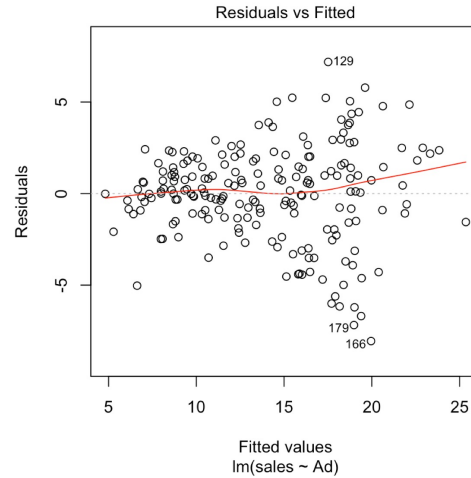
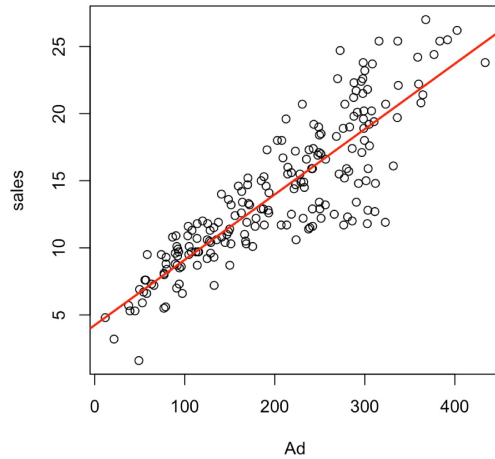
- Estimate parameters β_0 and β_1 by minimizing sum of squared residuals (**Residual Sum of Squares**)

$$\text{RSS} = \sum_{i=1}^n (Y_i - \hat{Y})^2$$

It is called **ErrorSS** in some books.

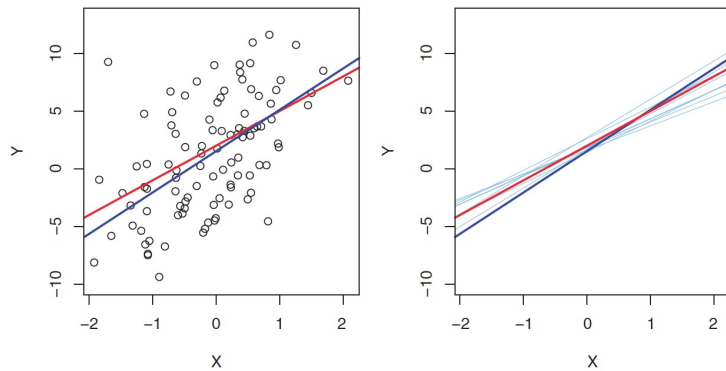
- Estimators $\hat{\beta}_0$ and $\hat{\beta}_1$ are best estimators possible. (Minimum Variance Unbiased Estimators)
- Formula for $\hat{\beta}_1$ and $\hat{\beta}_0$:

$$\hat{\beta}_1 = r s_y / s_x \quad \hat{\beta}_0 = \bar{y} - \hat{\beta}_1 \bar{x}$$



- is assumption true?
- how off are the estimators?
- how accurate is the prediction?

A.6 Simulation



```
X = rnorm(30, 3, 5)
Y = 4+1.5* X + rnorm(30, 0, 5)
```

```
plot(X, Y, xlim=c(-6, 11), ylim=c(-10, 25))
abline(a=4, b=1.5, col="blue", lwd=2)
m1 <- lm(Y~X)
abline(m1, col="red")
```

A.7 Reducible vs Irreducible Error

- True relationship

$$Y = f(X) + \epsilon$$

- We are trying to estimate f

- Reducible Error:

$$|f(X) - \hat{f}(X)|$$

- Irreducible Error:

$$\epsilon$$

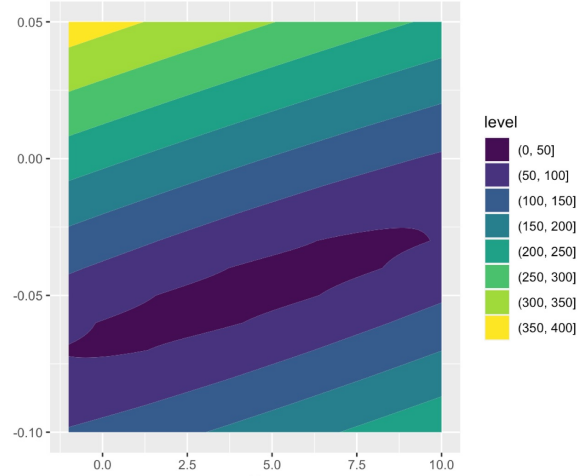
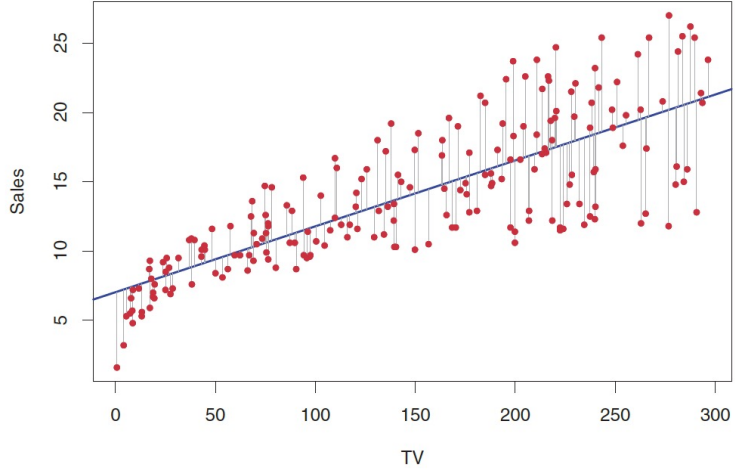
A.8 Minimizing RSS

-

$$\text{RSS} = \sum_{i=1}^n (Y_i - \hat{Y})^2$$

- $\hat{\beta}_0$ and $\hat{\beta}_1$ were calculated by minimizing RSS analytically.

$$\hat{\beta}_1 = r s_y / s_x \quad \hat{\beta}_0 = \bar{y} - \hat{\beta}_1 \bar{x}$$



A.9 MULTIPLE LINEAR REGRESSION

Multiple Linear Regression

A.10 MLR

- Want to guess the next Y as accurate as possible

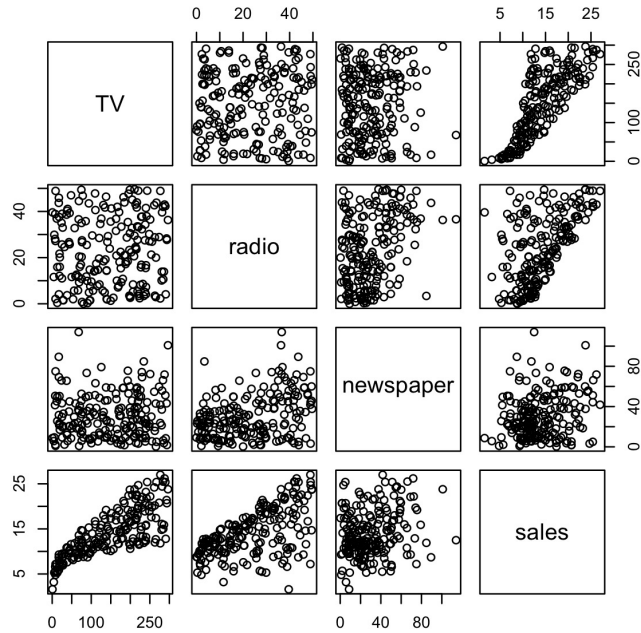
$$\text{sales} = \beta_0 + \beta_1 \text{TV} + \beta_2 \text{radio} + \beta_3 \text{newspaper} + \epsilon, \quad \epsilon \sim N(0, \sigma^2)$$

- Estimate parameters by minimizing

$$\text{RSS} = \sum_{i=1}^n (Y_i - \hat{Y})^2$$

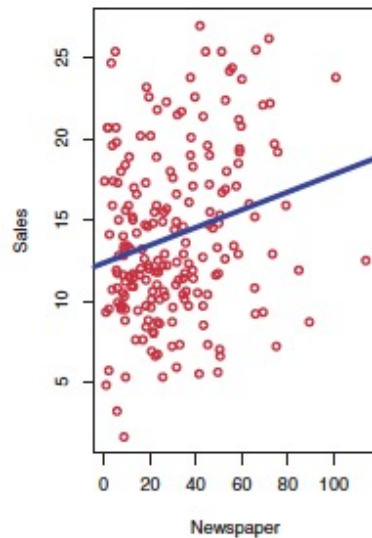
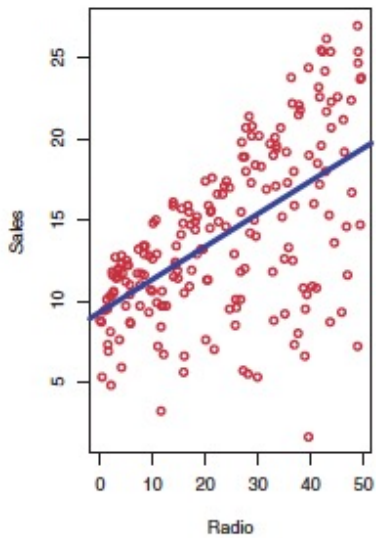
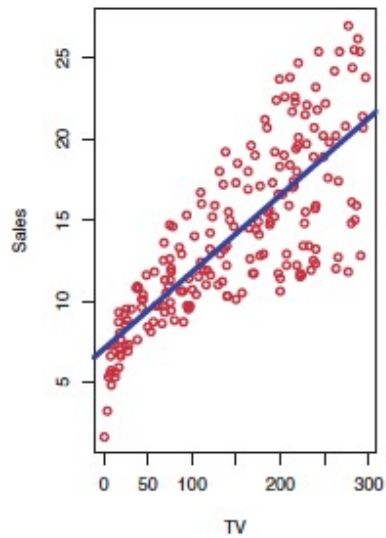
- Formula for $\hat{\boldsymbol{\beta}} = (\beta_0, \beta_1, \beta_2, \beta_3)'$:

$$\hat{\boldsymbol{\beta}} = (\mathbf{X}'\mathbf{X})^{-1}\mathbf{X}'\mathbf{Y}$$



`pairs()`

A.11 Last row



```
Model2 = lm(sales ~ TV + radio + newspaper)
summary(Model2)
```

Coefficients:

	Estimate	Std. Error	t value	Pr(> t)
(Intercept)	2.938889	0.311908	9.422	<2e-16 ***
TV	0.045765	0.001395	32.809	<2e-16 ***
radio	0.188530	0.008611	21.893	<2e-16 ***
newspaper	-0.001037	0.005871	-0.177	0.86

Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1

Residual standard error: 1.686 on 196 degrees of freedom

Multiple R-squared: 0.8972, Adjusted R-squared: 0.8956

F-statistic: 570.3 on 3 and 196 DF, p-value: < 2.2e-16

A.12 Model Without Newspaper

```
lm(formula = sales ~ TV + radio)
```

```
Coefficients:
```

	Estimate	Std. Error	t value	Pr(> t)	
(Intercept)	2.92110	0.29449	9.919	<2e-16	***
TV	0.04575	0.00139	32.909	<2e-16	***
radio	0.18799	0.00804	23.382	<2e-16	***

```
---
```

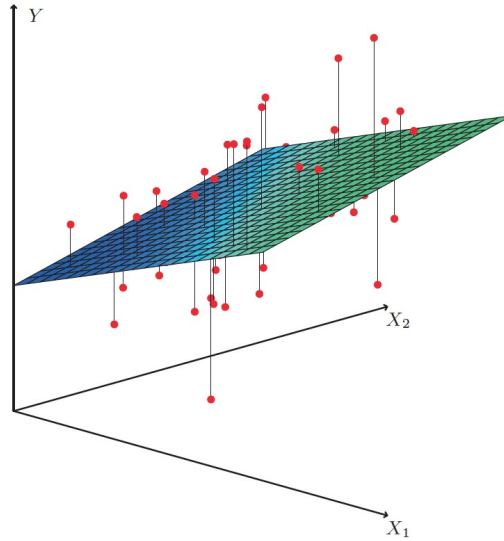
```
Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
```

```
Residual standard error: 1.681 on 197 degrees of freedom
```

```
Multiple R-squared:  0.8972, Adjusted R-squared:  0.8962
```

```
F-statistic: 859.6 on 2 and 197 DF,  p-value: < 2.2e-16
```

With only TV and Radio as predictor It's like fitting plane in 3-d space



A.13 The Marketing Questions

1. Is there a relationship between advertising sales and budget?
2. How strong is the relationship?
3. Is it important to advertise in newspaper?
4. Is all predictor important, or just a subset?
5. Which media contribute to most to the sales? How much?
6. How accurately can we predict future sales?
7. Is the relationship linear?
8. Is there synergy among the advertising media?

A.14 Q1. Is there a relationship between advertising sales and budget?

- At least one X useful?
- In SLR, we only need to test $\beta_1 = 0$.
- For MLR, we have to test $\beta_1 = \beta_2 = \beta_3 = 0$.
- Use F -statistic

$$F = \frac{(TSS - RSS)/p}{RSS/(n - p - 1)}$$

and p is the number of variables (excluding intercept).

```
summary(Model2)
```

```
# Residual standard error: 1.686 on 196 degrees of freedom  
# Multiple R-squared: 0.8972, Adjusted R-squared: 0.8956  
# F-statistic: 570.3 on 3 and 196 DF, p-value: < 2.2e-16
```

- We can test SUBSET of parameters ($\beta_2 = \beta_3 = 0$) by

$$F = \frac{(RSS_0 - RSS)/q}{RSS/(n - p - 1)}$$

Where RSS_0 is the RSS from the model using $\beta_2 = \beta_3 = 0$, and q is the number of suppressed parameters ($q = 2$ in this case).

- Why test as a whole when you can do the t-test individually? (important when p is large)

A.15 Q2. How strong is the relationship?

How good is Model Fit?

- Coefficient of Determination

$$\text{TSS} = \sum_{i=1}^n (Y_i - \bar{Y})^2, \quad \text{RSS} = \sum_{i=1}^n (Y_i - \hat{Y})^2, \quad R^2 = 1 - \frac{\text{RSS}}{\text{TSS}}$$

- $R^2 = .89719$ without newspaper
- $R^2 = .8972$ with newspaper
- MSE (RSE in ISLR) estimates σ^2 and represents irreducible error.
- With p predictors,

$$MSE = \sqrt{\frac{1}{n - p - 1} \text{RSS}}$$

A.16 Q3. newspaper? (Confounding Effect)

```
Model3 = lm(sales ~ newspaper)
```

```
summary(Model3)
```

Coefficients:

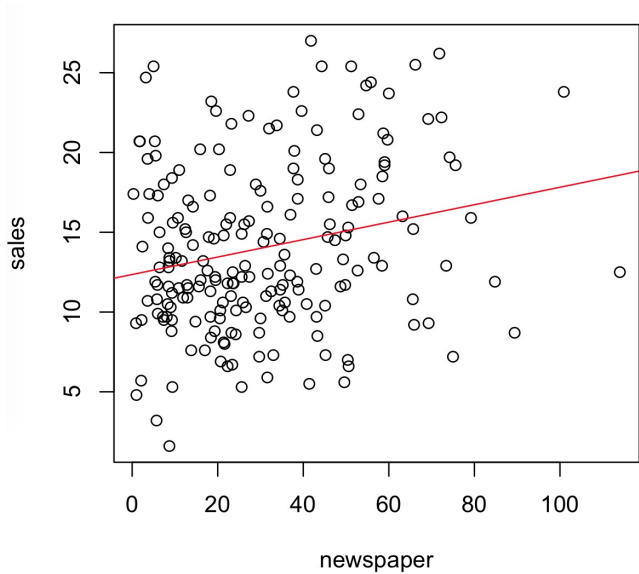
	Estimate	Std. Error	t value	Pr(> t)	
(Intercept)	12.35141	0.62142	19.88	< 2e-16	***
newspaper	0.05469	0.01658	3.30	0.00115	**

Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1

Residual standard error: 5.092 on 198 degrees of freedom

Multiple R-squared: 0.05212, Adjusted R-squared: 0.04733

F-statistic: 10.89 on 1 and 198 DF, p-value: 0.001148



```
cor(Adv) # correlation matrix of each column
```

	TV	radio	newspaper	sales
TV	1.00000000	0.05480866	0.05664787	0.7822244
radio	0.05480866	1.00000000	0.35410375	0.5762226
newspaper	0.05664787	0.35410375	1.00000000	0.2282990
sales	0.78222442	0.57622257	0.22829903	1.0000000

- Multiple Regression suggests **newspaper** has no effect
- In Simple Regression, **newspaper** gets credit through **radio** because of the correlation.
- Other examples of confounding variables (lurking variables) includes: (shark attack vs ice cream sales, vocabulary score vs num of cavity)

A.17 Q4. All predictors or just a few?

- In general, have to try out many models, and use some kind of criteria to pick the best
- Mallows's C_p , AIC, BIC, Adjusted R^2 . (more in Ch6)
- There's 2^p models with p predictors. $2^3 = 8$, $2^{10} = 1024$, $2^{30} = 1,073,741,824$.
- Forward, Backward, Mixed selection

A.18 Q5. Effect of each medium?

We can construct CI for parameters.

For the Advertising data, the 95\% CI are:

(0.043, 0.049) for TV,

(0.172, 0.206) for radio,

(-0.013, 0.011) for newspaper.

Coefficients:

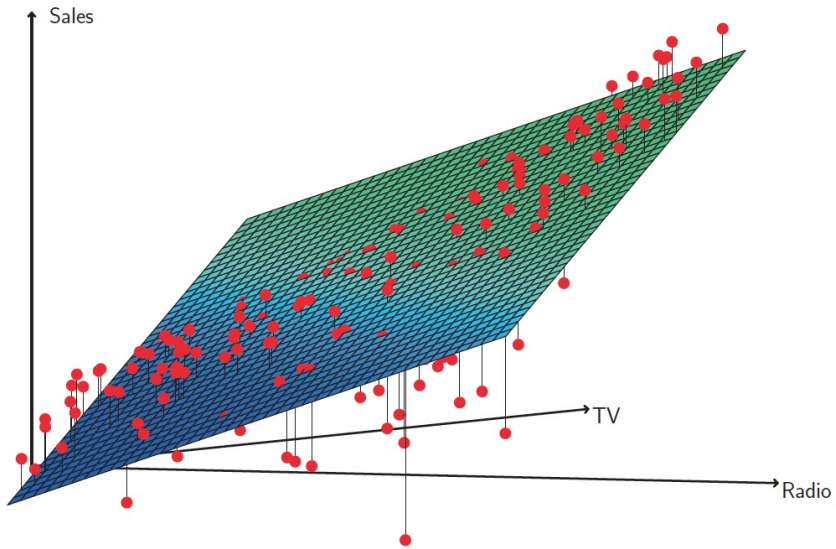
	Estimate	Std. Error	t value	Pr(> t)	
(Intercept)	2.938889	0.311908	9.422	<2e-16	***
TV	0.045765	0.001395	32.809	<2e-16	***
radio	0.188530	0.008611	21.893	<2e-16	***
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Residual standard error: 1.686 on 196 degrees of freedom

A.19 Q6. Prediction Accuracy?

- We can get $\hat{f}(X)$ using estimated β_i .
- There could be model bias
- Get CI for parameters, and PI for predictions

Residual standard error: 1.686 on 196 degrees of freedom




```
newAdv = data.frame(TV=c(50, 60), radio=c(20, 10), newspaper=c(0, 0))
```

```
newAdv
```

	TV	radio	newspaper
1	50	20	0
2	60	10	0

```
predict(Model2, newdata=newAdv, interval="confidence")
```

	fit	lwr	upr
1	8.997722	8.515752	9.479692
2	7.570068	7.099337	8.040800

```
predict(Model2, newdata=newAdv, interval="prediction")
```

	fit	lwr	upr
1	8.997722	5.638898	12.35655
2	7.570068	4.212838	10.92730

A.20 Q7. Is the relationship linear?

- If the relationships are linear, then the residual plots should display no pattern.
Needs transformation?

A.21 Q8. Is there synergy among the advertising media?

- The standard linear regression model assumes an additive relationship between the predictors and the response.
- Including an interaction term in the model results in a substantial increase in R^2 , from around 90% to almost 97

A.22 Inference vs Prediction

- Inference

Which media contribute to sales?

Which media generate the biggest boost in sales?

How much increase in sales is associated with a given increase in TV advertising?

- Prediction

If we spend \$A on TV ads and \$B on Radio ads, how much Sales would we get?

A.23 Flexibility and Interpretability trade-off

